

# NVAR

Nevada Association of REALTORS®

— Annual Report 2015

## 2015 Executive Team

**President**

*Kevin Sigstad*

**President-Elect**

*David R. Tina*

**Past President**

*Kolleen Kelley*

**Treasurer**

*Greg Martin*



760 Margrave Drive  
Reno, Nevada 89502  
775-829-5911

Toll Free 800-748-5526 • NVAR.org

**Active Members 15,008**

**Growth over '14 7.0%**

**New Members 2,381**

**New Membership increase 12%**

**Percent Female 53%**

**Percent Male 47%**

## BY THE NUMBERS

**Average Age 49**

**LeadershipNVAR grads 14**

**REALTOR® offices statewide 1,525**

**Designated REALTOR® Broker**

**Female 38%**

**Male 62%**

**Members serving as NAR**

**Directors/Committee members 66**

# OUR MISSION:

*Advocating for our members, Protecting private property rights and Enhancing the success of our members*

## Legislative Report

*Lobbied in Carson City on behalf of NVAR during the 2015 Legislative Session and the 2015 Special Session, with significant victories, including:*

- Opposed increases in Real Estate Division fees
- Clarified statute to ensure that mortgages could not be seized through the use of eminent domain
- Opposed burdensome and unnecessary restrictions on real estate advertising
- Protected your independent contractor status by ensuring the definition did not inadvertently wrap real estate licensees given the unique nature of the broker-agent relationship
- Supported efforts to allow school districts to explore ways to fund critical capital project needs
- Supported a measure to require local jurisdictions to go through an extensive process to justify the adoption of fire sprinkler requirements for new construction

### Government Affairs

- Monitored regulatory hearings for the Commerce Tax approved during the Legislative Session
- Organized Hill Visits with Nevada's two U.S. Senators and four House representatives in D.C. during the REALTOR® Legislative Meetings.
- Continued to work with local school districts on capital projects funding committees, a result of SB411 passed during the Legislative Session
- Ensured that real estate licensees in Clark County would not be required to obtain a peddlers' license to conduct door-to-door solicitation.
- Developed, in conjunction with LVMPD, an expedited process to remove squatters in the wake of the passage of AB386 during the 2015 legislative session. The next step is to adopt a similar process for the cities of Henderson and North Las Vegas.
- Worked with local jurisdictions on their sign code ordinances
- Continued to present at local associations and brokers' offices on current government affairs issues throughout the state.
- Published the "Nevada REALTOR® Advocate" e-newsletter weekly during session, and started publishing local content monthly in October

## 2015 Highlights/Services

- Industry Discussions with representatives from Nevada RE Division, Fannie Mae, Freddie Mac
- Capital Hill visits with Sen. Reid, Sen. Heller, Rep. Heck, Rep. Titus, Rep. Amodei, Rep. Hardy
- *Advocate* - government affairs newsletter
- Email blasts of important news, info to members
- NVAR weekly eNews
- Calls for Action - 12.9 percent response rate
- Hosted 2016 NAR President Tom Salamone and First VP Elizabeth Mendenhall

## Legal Information

- 3,200 calls to Legal Information Line
  - 1,000 calls to Broker Information Line
- Available regular business hours, calls returned same day or within 24 hours*

### Leading Inquiries:

- Commissions between brokers
- Commissions between brokers-agent
- Earnest money deposit disputes
- Contract, disclosure, property management issues

Legal Information Line:  
800-748-6999

Broker Information Line:  
877-503-8507

## Region XI

### Rocky Mountain Region XI Conference February 2015

NVAR Director Linda Rheinberger, in her role as Region XI Vice President, and NVAR hosted the RMR-XI Conference in Las Vegas and attracted nearly 200 attendees. Speakers included NAR President-Elect Tom Salamone, Las Vegas Mayor Carolyn Goodman, NAR Chief Legal Counsel Katie Johnson, NAR Chief Economist Lawrence Yun and many more.



## Leadership NVAR

- Created tools for use by local associations to recruit, retain and replace volunteers



**2015 Participants** - Billy Alt, Sabrina Belleci, Loryn Blair, Stephen Bland, Terri Chapman, Shawn Cunningham, Amber DeLillo-Diskin, Christin Griffin, Denise Klein, Tim Kuptz, Shyla Magee, Karen Marsa, Kathy Polkinghorne, Krystal Sherry.

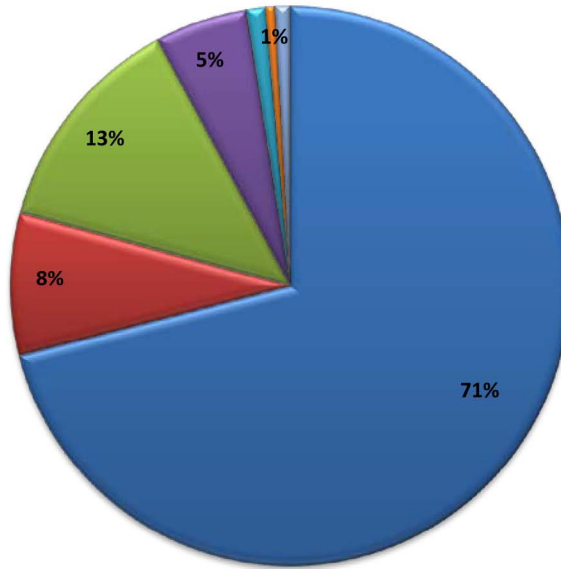
**Trustees** - Todd Disbrow, Jude Nassar, Buck Schaeffel, Julie Youngblood

# 2015 NVAR Board of Directors

Tina Africk  
 Mike Andrews  
 Mark Ashworth  
 Jillian Batchelor  
 Scott Beaudry  
 Vandana Bhalla  
 Chris Bishop  
 Thomas Blanchard  
 Kathryn Bovard  
 Diane Brown  
 David Brownell  
 Edee Campbell  
 Janet Carpenter  
 Avis Cherry  
 Dave Hansen  
 Heidi Kasama  
 Keith Kelley  
 Dan LaPorte  
 Keith Lynam  
 Theresa Meyer  
 Gary Morfin  
 George Peek  
 Bill Process  
 Linda Rheinberger  
 Brandon Roberts  
 Tracy Saunders  
 Buck Schaeffel  
 Krystal Sherry  
 Mark Sivek  
 Dave J. Tina  
 Jack Woodcock  
 Julie Youngblood



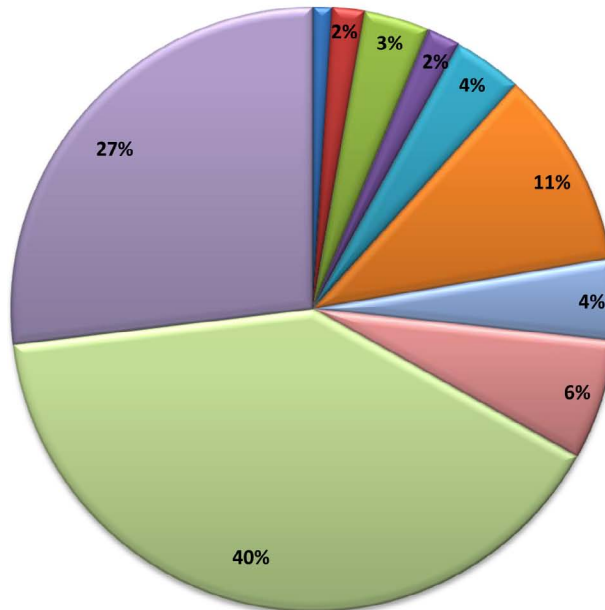
## 2015 INCOME as of 12/31/15



Dues Income (Renewals)	\$2,613,924
Dues Income ( New Members)	\$302,551
Dues Income - New Member Fee	\$476,200
Investment Interest Income	\$197,593
Other Income: NNO / Rent / Misc	\$40,537
Leadership NVAR/Professional Dev	\$20,175
Installation of Officers	\$31,350



## 2015 EXPENSES as of 12/31/15



Sponsorships	\$30,502
Administrative and Supplies	\$52,778
Installation and Leadership	\$106,440
Building and Facilities	\$53,178
Office Operations	\$113,035
Other Committees/Programs	\$323,513
External Relations (Legis/PAC/PR)	\$132,173
Governance	\$195,299
Carrara Nevada Contract	\$1,216,452
Staff Compensation-Full Pkg	\$817,701